

**management principles
from the mahabharata**

the tragedy of karna

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If you want the powerpoint file, please send an email to bharatbhushan@yahoo.com with the subject titled “Powerpoint file for Management Mahabharata Karna”.

Karna's management principles 1

The enemy of my
boss is my enemy.

Be faithful to your employer.

Karna's management principles 2

Be generous.

It's good to be known as the most generous person.

Karna's management principles 3

You are an archer and a warrior.
Your job is to fight.

Each person has their own job.

Karna's management principles 4

You are the best because you
know that you are the best.

Knowledge and skills are enough
to allow you to win the situation.

Karna's management principles 5

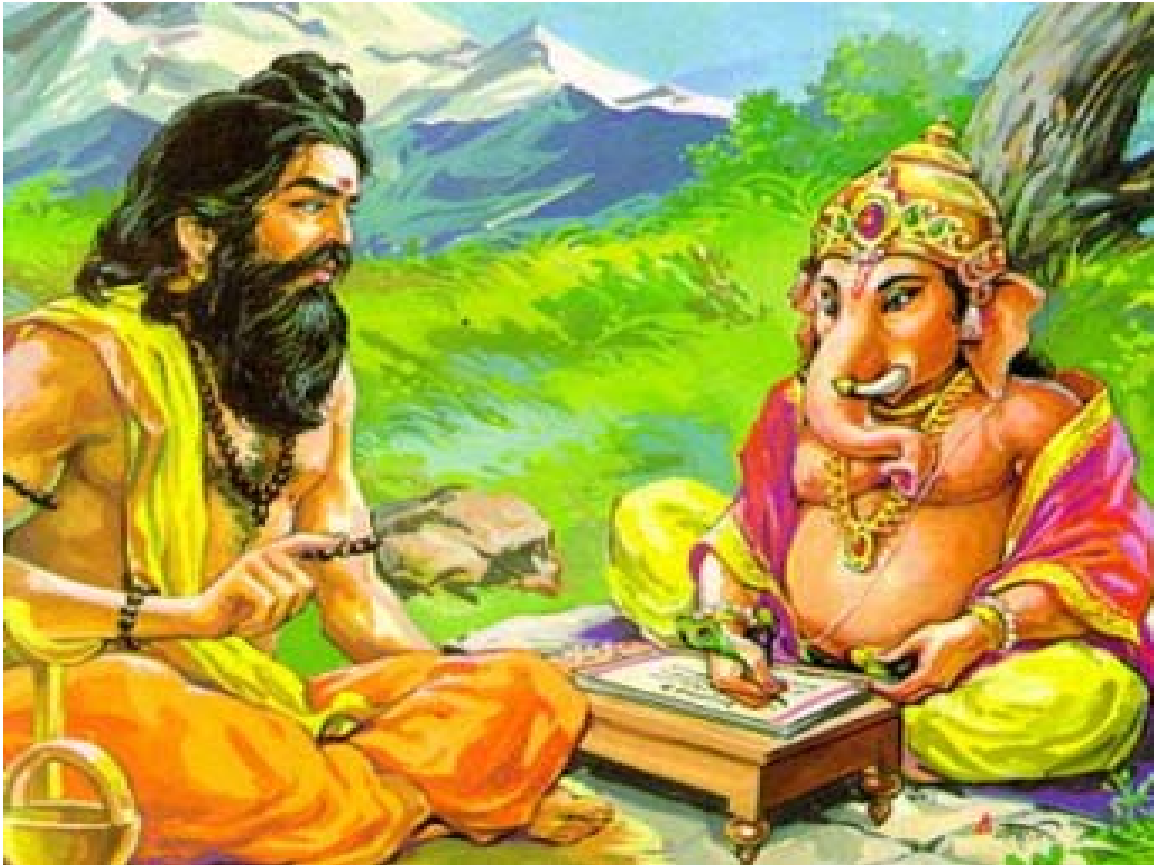
There are rules to engagement of business and trade and war.

Remember the rules of negotiation and diplomacy.

Slide No. 6



Slide No. 7

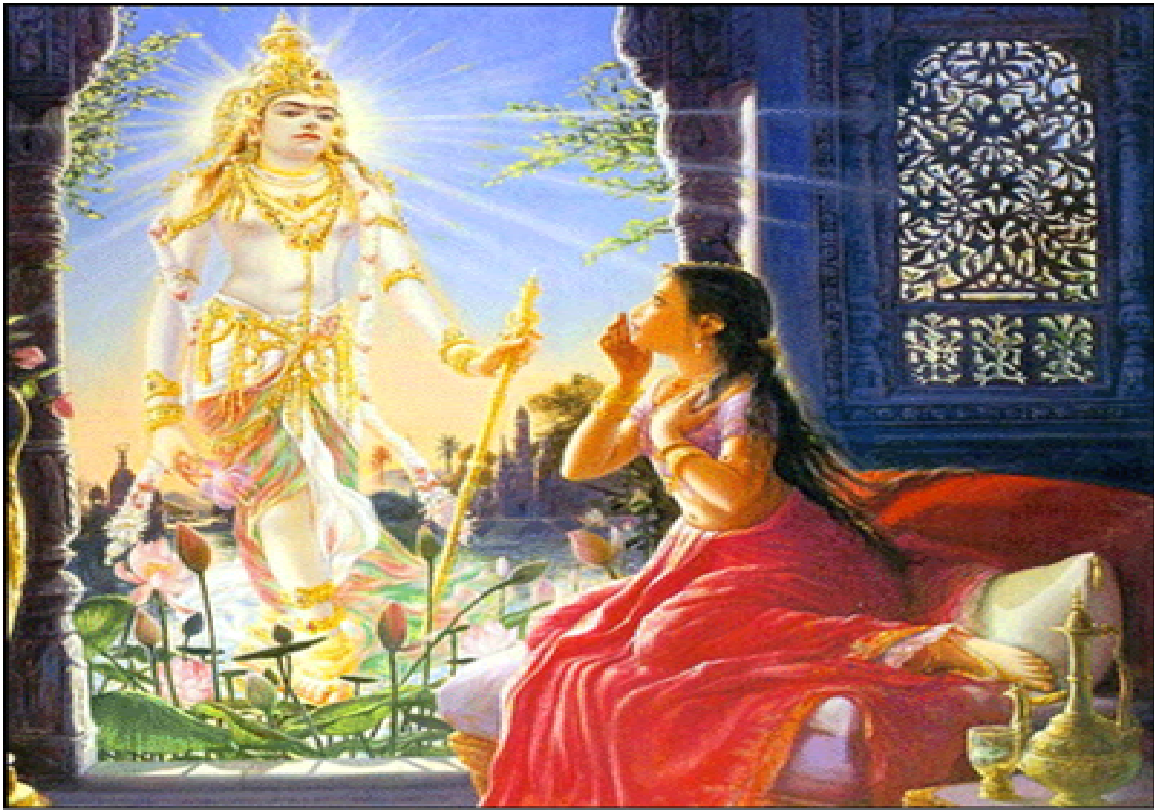


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The tragedy of Karna

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Princess Kunti summons Lord Surya

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Karna, of the Mahabharata

- Born of the union of Kunti and Surya
- Given away to the river by Kunti
- Brought up by a charioteer and his wife
- Grows up to be Karna, the one with the Kavach and Kundala – the one with the golden armor and ear-rings
- Goes to learn from Parashuram
- Is discovered to be hiding his identity

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Karna, of the Mahabharata

- Is cursed to die at a moment of weakness
- Comes to Hastinapura and challenges Arjuna in front of all warriors and kings
- Duryodhana takes Karna in his care, and makes him King and his confidante
- Is key to the strategies of the Kauravas
- Krishna informs Kunti that Karna is her son and asks her to seek his favour

Karna, of the Mahabharata

- Kunti asks him to avoid killing the Pandavas since they are his brothers
- Karna asks Kunti if she is asking him because he is her son, or because she knows that he is generous without a fault
- Karna promises that Kunti will always have five sons, and that any one son would die
- Bhishma and Drona refuse to fight in the Kurukshetra war if Karna would participate

Karna, of the Mahabharata

- Karna is made the Commander of the Kaurava armies after Bhishma & Drona
- Shalya, the uncle of Nakula and Sahadev is made the charioteer of Karna
- Karna's chariot gets stuck in the slush and does not move forward. Shalya leaves him
- Karna reminds Arjuna of the rules of war
- Krishna reminds Arjuna of the wrongs and asks for Karna to be killed

Karna's management principles 1

The enemy of my
boss is my enemy.

Be faithful to your employer.

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The tragedy of Karna 1

You are not working for your boss, but for your organisation.

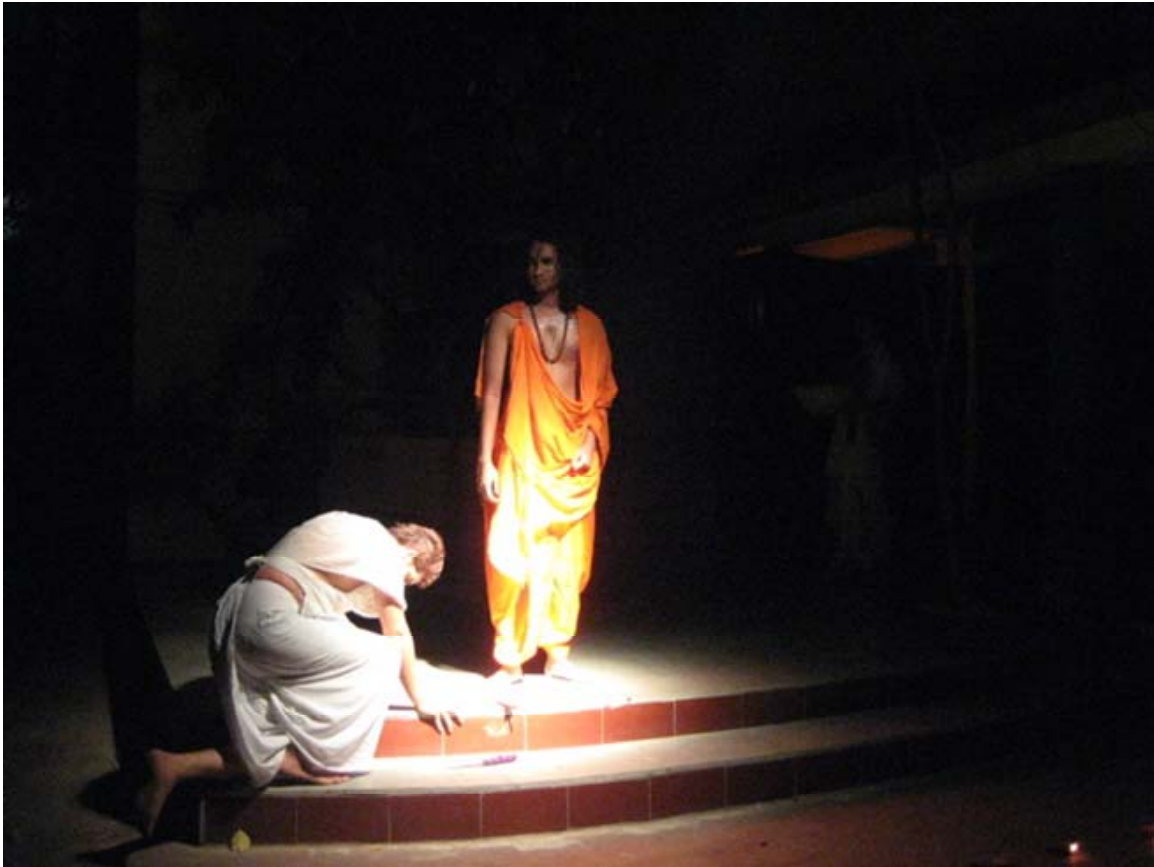
Be faithful to your institution.

Karna's management principles 2

Be generous.

It's good to be known as the most generous person.

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The tragedy of Karna 2

Be judicious and be generous.

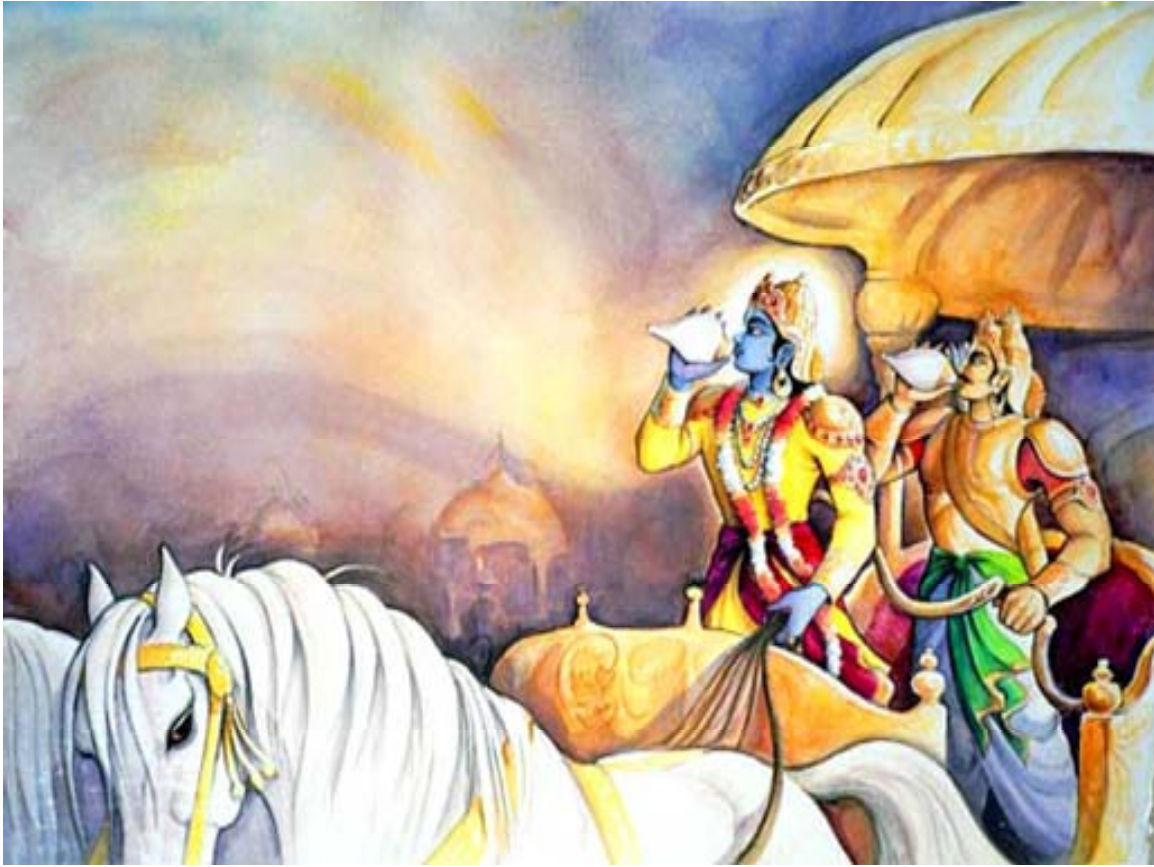
Its not a matter of public
knowledge to be a hero.
Understand that your duty and
responsibility should not be at
stake for you to look good.

Karna's management principles 3

You are an archer and a warrior.
Your job is to fight.

Each person has their own job.

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The tragedy of Karna 3

Your job is to win, not to fight.
Acquire all the skills that you
need and be ready to use them.

You should be aware of the job
skills of all the persons in your
team and be able to use them.

Karna's management principles 4

You are the best because you
know that you are the best.

Knowledge and skills are enough
to allow you to win the situation.

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The tragedy of Karna 4

Always have a back-up plan to a back-up plan to a back-up plan.

Know your team. They may not be of help to you. Your tool kit and extra equipment may not be around when you need them.

Karna's management principles 5

There are rules to engagement of business and trade and war.

Remember the rules of negotiation and diplomacy.

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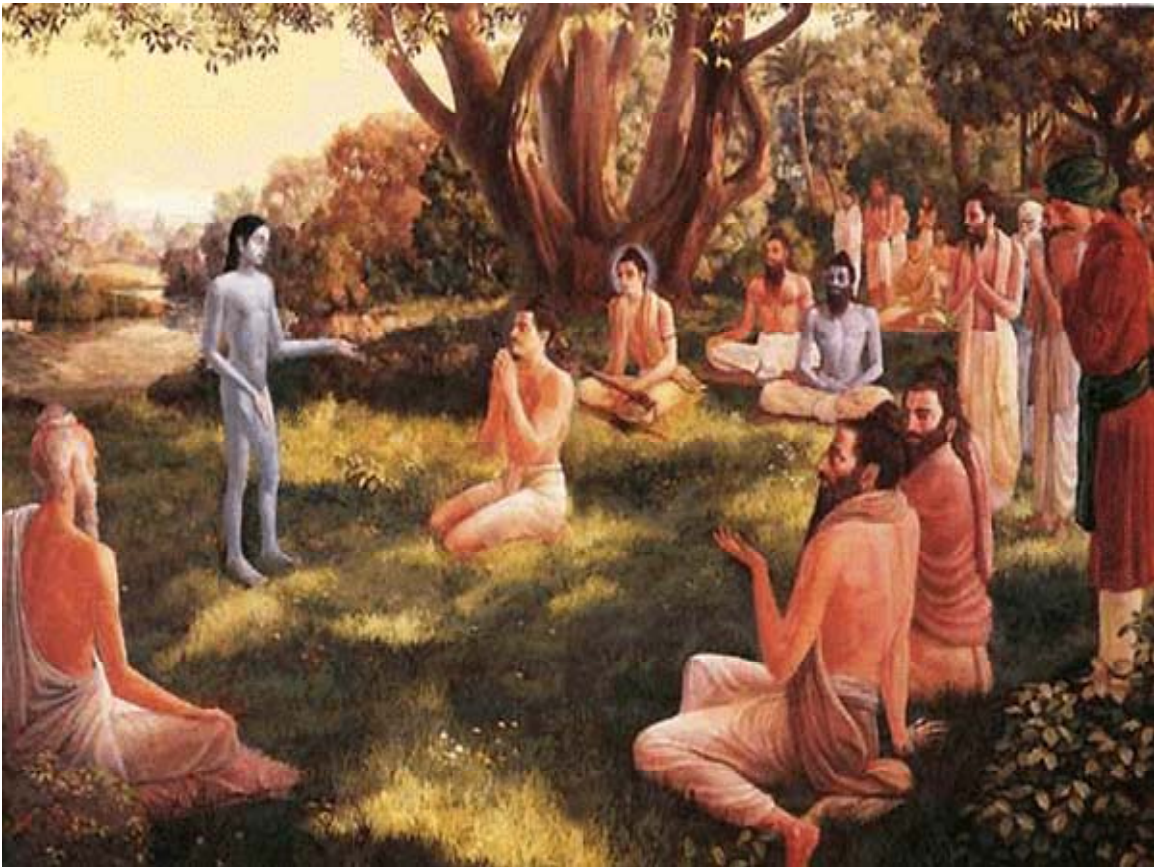


The tragedy of Karna 5

The rules of engagement are not sacred if you did not respect them in the first place.

You cannot be bad at one time and ask the others to be good when you need them to be good.

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